GEORGIA TECH GLOBAL, INC.

FINANCIAL STATEMENTS

As of and for the Year Ended June 30, 2022

And Report of Independent Auditor



GEORGIA TECH GLOBAL, INC. TABLE OF CONTENTS

REPORT OF INDEPENDENT AUDITOR	1-2
MANAGEMENT'S DISCUSSION AND ANALYSIS	3-4
FINANCIAL STATEMENTS	
Statement of Net Position	5
Statement of Revenues, Expenses, and Changes in Net Position	6
Statement of Cash Flows	7
Notes to the Financial Statements	8-11



Report of Independent Auditor

To the Audit Committee Georgia Tech Global, Inc. Atlanta, Georgia

Opinion

We have audited the accompanying financial statements of the business-type activities and discretely presented component unit of Georgia Tech Global, Inc. ("GTGI"), a component unit of Georgia Institute of Technology, as of and for the year ended June 30, 2022, and the related notes to the financial statements, which collectively comprise GTGI's basic financial statements as listed in the table of contents.

In our opinion, based on our audit and the report of the other auditor, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities and the discretely presented component unit of GTGI, as of June 30, 2022, and the respective changes in financial position, and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

We did not audit the financial statements of the discretely presented component unit. Those statements were audited by the other auditor whose report has been furnished to us, and our opinion, insofar as it relates to the amounts included for the discretely presented component unit, is based solely on the report of the other auditor.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are required to be independent of GTGI, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about GTGI's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

1

cbh.com

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional scepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
 are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of GTGI's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that
 raise substantial doubt about GTGI's ability to continue as a going concern for a reasonable period of
 time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Required Supplementary Information

Cherry Bekaert LLP

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3 and 4 be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Atlanta, Georgia August 22, 2022

GEORGIA TECH GLOBAL, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS

JUNE 30, 2022

Introduction

Georgia Tech Global, Inc. ("GTGI") was established September 25, 2009, as a not-for-profit corporation affiliated with the Georgia Institute of Technology ("GIT"), a unit of the University System of the state of Georgia. GTGI was established for the purpose of engaging in charitable, scientific, literary, and educational purposes and to receive, hold, invest, and administer property and to make expenditures to, or for the benefit of, GIT and to support the international activities and initiatives of GIT. In 2009, GTGI entered into a Memorandum of Understanding with GIT designating GTGI as a Cooperative Organization (Cooperative Agreement). GTGI serves as the contracting entity for certain international activities and initiatives of GIT.

Description of the Financial Statements

The statements of net position; revenues, expenses, and changes in net position; and cash flows are designed to provide information that will assist in understanding the financial condition and performance of GTGI. The net position is an indicator of GTGI's financial health. Over time, increases or decreases in net position are another measure of the changes in GTGI's financial condition when considered with other non-financial facts.

The statement of net position presents the assets, liabilities, and net position of GTGI.

The statement of revenues, expenses, and changes in net position presents the revenues earned and the expenses incurred during the year. Activities are reported as either operating or nonoperating. The financial reporting model classifies investment earnings and changes in the fair value of investments as nonoperating revenues. As a result, the financial statements may show operating losses that are then offset by nonoperating revenues from a total financial perspective.

The statement of cash flows presents information in the form of cash inflows and outflows summarized by operating, capital and related financing activities, and investing activities.

Financial Highlights

The condensed statements of net position at June 30, 2022 and 2021 are shown below:

	2022			2021		
Assets Current assets	\$	39,896	\$	37,776		
Total Assets	<u> </u>	39,896		37,776		
Net Position						
Restricted		9,535		7,035		
Unrestricted		30,361		30,741		
Total Net Position	\$	39,896	\$	37,776		

Current assets increased by \$2,120 or approximately 5.6% from fiscal 2021, due primarily to income from operations in fiscal 2022. Current liabilities remained at zero due to GTGI having no outstanding accounts payables at year end for fiscal years 2022 and 2021.

GEORGIA TECH GLOBAL, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS

JUNE 30, 2022

Financial Highlights (continued)

Net position represents the difference between GTGI's assets and liabilities. There was an increase of \$2,120 or approximately 5.6% in net position from fiscal 2021, which was attributable to GTGI generating net operating income for fiscal 2022.

The condensed statements of revenues, expenses, and changes in net position for the years ended June 30, 2022 and 2021 are shown below:

	Years Ended June 30,					
	2022			2021		
Operating revenues	\$	572,161	\$	544,792		
Operating expenses		570,041		583,216		
Income (loss) from operations		2,120		(38,424)		
Net position, beginning of year		37,776		76,200		
Net position, end of year	\$	39,896	\$	37,776		

Operating revenues consist primarily of contributions and contributed services. During the fiscal year ended June 30, 2022, operating revenues increased by \$27,369, or approximately 5.0% from fiscal 2021, primarily due to operating support received from Georgia Tech Foundation. Operating expenses decreased \$13,175 or approximately 2.3% from fiscal 2021, primarily due to a decrease in operating support requested by Georgia Tech (Shenzhen) Education Foundation.

Economic Outlook

GTGI's mission is to support the international activities and initiatives of GIT. In support of this mission, GTGI receives contributions from affiliated organizations and distributes the funds to support international affiliated organizations. During fiscal year 2022, GTGI received \$502,500 of contributions as annual support and \$25,000 as operating expense support and distributed \$500,000 to international affiliated organizations. As GIT continues to engage internationally, GTGI will continue to receive contributions and distribute funds supporting these international activities and initiatives.

Requests for Information

This financial report is designed to provide a general overview of GTGI's finances for all those with an interest in the corporation's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to GTGI's Treasurer at 225 North Avenue NW, Lyman Hall, Room 325, Atlanta, Georgia 30332-0257.

GEORGIA TECH GLOBAL, INC. STATEMENT OF NET POSITION

JUNE 30, 2022

ASSETS	Georgia Tech Global, Inc.		Total Business-Type Activities		
Current Assets:					
Cash and cash equivalents	\$ 39,896	\$ 1,766,336	\$ 1,806,232		
Accounts receivable	-	700,000	700,000		
Prepaid expenses		6,477	6,477		
Total Current Assets	39,896	2,472,813	2,512,709		
Noncurrent Assets:					
Capital assets, net	-	48,889	48,889		
Unemployment fund		53,884	53,884		
Other assets		10,612	10,612		
Total Noncurrent Assets		113,385	113,385		
Total Assets	39,896	2,586,198	2,626,094		
LIABILITIES Current Liabilities:					
Accounts payable and accrued expenses	-	58,134	58,134		
Unearned sponsorship revenues		2,302,072	2,302,072		
Total Current Liabilities		2,360,206	2,360,206		
Noncurrent Liabilities:					
Seniority premium payable		60,932	60,932		
Total Noncurrent Liabilities		60,932	60,932		
Total Liabilities		2,421,138	2,421,138		
NET POSITION					
Invested in capital assets	-	48,889	48,889		
Restricted	9,535	-	9,535		
Unrestricted	30,361	116,171	146,532		
Total Net Position	\$ 39,896	\$ 165,060	\$ 204,956		

GEORGIA TECH GLOBAL, INC.

STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION

YEAR ENDED JUNE 30, 2022

	Georgia Tech Global, Inc.		Component Unit Georgia Tech Panama Foundation		Total Business-Type Activities	
Changes in Unrestricted Net Assets:						
Operating Revenues:						
Contributions	\$	527,500	\$	-	\$	527,500
Contributed services		44,661		-		44,661
Sponsorship		-		960,701		960,701
Other income				3,268		3,268
Total Operating Revenues		572,161		963,969		1,536,130
Operating Expenses:						
Operating support provided to affiliated						
organization		500,000		-		500,000
Payments to Georgia Tech Research Corporation		-		118,813		118,813
General and administrative		70,041		845,156		915,197
Total Operating Expenses		570,041		963,969		1,534,010
Income from Operations		2,120				2,120
Change in net position		2,120		-		2,120
Net position, beginning of year		37,776		165,060		202,836
Net position, end of year	\$	39,896	\$	165,060	\$	204,956

GEORGIA TECH GLOBAL, INC. STATEMENT OF CASH FLOWS

YEAR ENDED JUNE 30, 2022

		orgia Tech obal, Inc.	Ge	nponent Unit eorgia Tech Panama oundation	Total Business-Type Activities		
Cash flows from operating activities:							
Receipts from contributors and sponsors	\$	527,500	\$	1,449,742	\$	1,977,242	
Operating support provided to affiliated organization		(500,000)		-		(500,000)	
Payments to Georgia Tech Research Corporation		-		(260,065)		(260,065)	
Payments to employees		-		(575,061)		(575,061)	
Payments to vendors		(25,380)		(227,489)		(252,869)	
Net cash flows from operating activities		2,120		387,127	389,247		
Cash flows from investing activities:							
Purchases of capital assets		-		(8,095)		(8,095)	
Proceeds from sale of capital assets		-		-		-	
Net cash flows from investing activities	_		(8,095)		(8,095)		
Change in cash and cash equivalents		2,120		379,032		381,152	
Cash and cash equivalents, beginning of year		37,776		1,387,304		1,425,080	
Cash and cash equivalents, end of year	\$ 39,896		\$	1,766,336	\$	1,806,232	
Reconciliation of operating income to net cash flows from operating activities:							
Operating income Adjustments to reconcile operating income to net cash flows from operating activities:	\$	2,120	\$	-	\$	2,120	
Depreciation Changes in operating assets and liabilities:		-		39,633		39,633	
Accounts receivable		_		700,000		700,000	
Prepaid expenses		_		461		461	
Other assets		-		(12,269)		(12,269)	
Accounts payable and accrued expenses		-		(134,664)		(134,664)	
Unearned sponsorship revenues		_		(214,227)		(214,227)	
Employee benefits payable		-		8,193		8,193	
Net cash flows from operating activities	\$	2,120	\$	387,127	\$	389,247	

JUNE 30, 2022

Note 1—Description of organization

Georgia Tech Global, Inc. ("GTGI") was established September 25, 2009, as a not-for-profit corporation affiliated with the Georgia Institute of Technology ("GIT"), a unit of the University System of the state of Georgia. GTGI was established for the purpose of engaging in charitable, scientific, literary, and educational purposes and to receive, hold, invest, and administer property and to make expenditures to, or for the benefit of, GIT and to support the international activities and initiatives of GIT. In 2009, GTGI entered into a Memorandum of Understanding with GIT designating GTGI as a Cooperative Organization ("Cooperative Agreement"). GTGI serves as the contracting entity for certain international activities and initiatives of GIT.

GTGI is the Founder and Foundation Council of the Georgia Tech Panama Foundation. The Georgia Tech Panama Foundation, a Panama nonprofit, is a private foundation governed by the laws of the Republic of Panama, formed in August 2010, to support the educational and research and economic development activities of GIT in Panama. Georgia Tech Panama Foundation works with GIT's Supply Chain & Logistics Institute to operate the Logistics Innovation & Research Center (the "Center") located in Panama City. The Center has three core activities: applied research, education, and competitiveness. The strategic objectives of the Center are to improve the logistics performance of the country and to aid in developing the logistics and trade capabilities that will enable Panama to become the trade hub of the Americas.

Georgia Tech Panama Foundation meets the criteria to be presented in the financial statements of GTGI as a discretely presented component unit.

Georgia Tech (Shenzhen) Education Foundation, a not for profit organization in the People's Republic of China, was formed on September 13, 2016 to establish scholarship programs, prompt and support science and technology communication activities, and fund science and technology academic research, technological development, as well as innovation and entrepreneurship activities in China. Georgia Tech (Shenzhen) Education Foundation does not meet the criteria to be reported as a component unit of GTGI.

GTGI is one of five full members of Institute Lafayette in Metz, France. Institute Lafayette provides state-of-the-art nanofabrication facilities for innovations in optoelectronics and advanced materials research. The additional members of Institute Lafayette are Georgia Tech Lorraine, The General Council of Moselle, the Urban Community – Metropole of Metz, and the Regional Council Grand-Est (formerly Regional Council of Lorraine). The members do not have a profit sharing interest in Institute Lafayette. Institute Lafayette does not meet the criteria to be reported as a component unit of GTGI.

Note 2—Summary of significant accounting policies

The following is a summary of certain significant accounting policies followed in the preparation of the financial statements:

Basis of Accounting – GTGl's financial statements have been prepared in accordance with the accounting principles generally accepted in the United States of America ("U.S. GAAP") as prescribed by the Governmental Accounting Standards Board ("GASB"). In accordance with U.S. GAAP, the financial statements of GTGI have been prepared on the accrual basis of accounting and are presented in conformity with U.S. GAAP. Under the accrual basis of accounting, revenues are recognized in the period in which they are earned while expenses are recognized in the period in which the liability is incurred.

JUNE 30, 2022

Note 2—Summary of significant accounting policies (continued)

Reporting Entity – In accordance with the criteria in Statement of Governmental Accounting Standards 61, *The Financial Reporting Entity*, GTGI has included all funds and organizations and has considered all potential component units for which GTGI is financially accountable, and other organizations for which the nature and significance of their relationship with GTGI are such that exclusion would cause GTGI's financial statements to be misleading or incomplete. Accordingly, as GTGI is financially accountable for the Georgia Tech Panama Foundation, its financial statements are presented with the financial statements of GTGI as a discretely presented component unit. Georgia Tech Panama Foundation has a calendar year-end of December 31 and, therefore, amounts included in these financial statements are as of and for the year ended December 31, 2021.

Management has determined its meaningful information to present total columns in the accompanying financial statements. These total columns represent the summation of the GTGI and Georgia Tech Panama Foundation balances in order to provide an entity-wide presentation of GTGI, as permitted by GASB. No amounts have been eliminated nor does this presentation purport to or represent a consolidation under U.S. GAAP.

Cash – At June 30, 2022, the GTGI bank balance was \$39,926 and book balance was \$39,896. At times, cash balances may exceed federally insured amounts. GTGI mitigates this risk by depositing and investing cash with a major financial institution in the United States of America. GTGI has not experienced any loss in such accounts and believes it is not exposed to any significant credit risk on cash. At June 30, 2022, the bank balance was fully insured by the Federal Deposit Insurance Corporation.

Capital Assets – Capital assets are recorded at cost. Depreciation is provided for in amounts sufficient to relate the cost of depreciable assets to operations over their estimated service lives which range from five to ten years. The straight-line method of depreciation is followed for all capital assets.

Unemployment Fund and Seniority Premium Payable – In accordance with the Labor Code of the Republic of Panama, employees with an indefinite labor contract are entitled, at the termination of the labor relationship, to a seniority premium equivalent to a week of salary for each year worked and computed from the beginning of the labor relationship. In addition, Law No.44 of 1995 establishes that companies must make contributions to an Unemployment Fund to cover the payments of employees' seniority premiums. These contributions are determined based on the compensation paid to employees.

Net Position – Net position of GTGI is classified in three components:

Invested in Capital Assets – Represents total investment in capital assets net of accumulated depreciation.

Unrestricted Net Position – Includes amounts not subject to donor or other stipulations imposed by outside sources.

Restricted Net Position – Represents revenues that are subject to donor or other stipulations imposed by outside sources. As of June 30, 2022, restricted net position represents amounts restricted for expenses related to the Georgia Tech (Shenzhen) Education Foundation.

Revenue Recognition – Contributions, including unconditional promises to give, are recognized as operating revenues in the period the contribution is received or the unconditional promise is made and all eligibility requirements have been satisfied. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor for a specific purpose or time period. It is GTGI's policy to first apply restricted resources followed by unrestricted resources, if necessary.

Other operating revenues are recognized when earned and collectability of the associated receivable is reasonably assured.

JUNE 30, 2022

Note 2—Summary of significant accounting policies (continued)

Sponsorship revenues for Georgia Tech Panama Foundation are recognized at fair value of the consideration received or to be received for the services rendered. Sponsorship revenue is recognized in the period in which costs and expenses of operations of Georgia Tech Panama Foundation are planned to be recognized, and when these costs and expenses can be measured with enough reliability, it is probable that future economic benefits flow towards the entity, and the specific criteria has been complied for each of the activities of the Foundation. Sponsorship revenues are classified as operating revenues and are used to cover the basic operations of Georgia Tech Panama Foundation in conformity with the specifications of each sponsorship agreement.

Federal Income Taxes – GTGI is exempt from income taxes as provided by Section 501(c)(3) of the Internal Revenue Code (the "IRC"), whereby only unrelated business income, as defined by Section 512(a)(1) of the IRC, is subject to federal income tax.

Use of Estimates in Preparation of Financial Statements – The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Note 3—Contributed services

GIT employees provide all personnel support needed for the operations of GTGI pursuant to the Cooperative Agreement between GTGI and GIT. During the year ended June 30, 2022, GTGI received a total of \$44,661 of contributed services from GIT, and GTGI did not reimburse GIT for any of these costs. This amount is recorded in contributed services and general and administrative expenses in the accompanying statement of revenues, expenses, and changes in net position.

Note 4—Transactions with affiliated organizations

GTGI received \$500,000 of contributions during the year ended June 30, 2022 from one donor, the Georgia Tech Research Corporation, which represented 94.8% of total contributions. In addition, Georgia Tech Foundation provided GTGI \$27,500 during the year ended June 30, 2022, \$25,000 as operating expenses support and \$2,500 for Georgia Tech (Shenzhen) Education Foundation.

GTGI incurred the following expenses related to providing operating support to international affiliated organizations during the year ended June 30, 2022:

Institute Lafayette \$500,000

JUNE 30, 2022

Note 5—Component unit – Georgia Tech Panama Foundation

Changes in the Georgia Tech Panama Foundation's capital assets for the year ended December 31, 2021, are as follows:

	Beginning Balance Additions			Disp	osals	Ending Balance	
Furniture and equipment Less accumulated depreciation	\$	239,694 (159,267)	\$	8,095 (39,633)	\$	- -	\$ 247,789 (198,900)
Total capital assets, net	\$	80,427	\$	(31,538)	\$	_	\$ 48,889

The Technical Cooperation Agreement between Georgia Tech Panama Foundation, through the *Georgia Tech Research Corporation's* project Georgia Tech Panama Logistics Innovation & Research Center and the National Government, through the National Secretariat of Science, Technology, and Innovation – SENACYT established the development of a logistics center of innovation and research in Panama in July 2016 for a period of five years ending in December 2021. Georgia Tech Panama Foundation must comply with the delivery of an annual report of projects to the Ministry of Presidency at the beginning of each year, and later, with the delivery of progress reports of the activities carried out on a monthly basis. Management of Georgia Tech Panama Foundation expects to finalize the renewal of a new contract with the National Government for a period of five more years beginning in 2022 and ending in 2026.

Georgia Tech Panama Foundation has entered into a contract with Georgia Tech Research Corporation for the purpose of providing scientific knowledge and assisting on scientific education of graduate students, giving them the opportunity to work on research topics in relevant industries. This contract was in force for the year ended June 30, 2022 and may be renewed annually. The total compensation and other expenses under this contract totaled \$118,813 for the year ended December 31, 2021.

Georgia Tech Panama Foundation leases properties under noncancellable lease arrangements. Rental expense for the year ended December 31, 2021 was \$86,513 and is reported in general and administrative expense in the statement of revenues, expenses, and changes in net position. Rental expenses are included in general and administrative expenses. Future minimum rentals to be paid under this lease as of December 31, 2021 was \$14,419 for the year ending December 31, 2022. This lease arrangement was scheduled to terminate in February 2022; however, in January 2022, an addendum was signed to extend the lease for five years beginning in February 2022.

Note 6—Subsequent events

Subsequent events have been evaluated through August 22, 2022, the date these financial statements were available to be issued.